

RiLong Precision Mold Co, Ltd

The Chinese specialist in Security Cameras, Medical & Health products, Home Alarm systems, Optical and Consumer Electronic products, has won new business opportunities through scoutbee

RiLong's history dates back to 1990, when the company was founded in Shenzhen as an original supplier of high-precision plastic injection molded parts.

Currently, RiLong employs 300 skilled and experienced staff members to work in engineering, production, inspection and QC units. With more than 30 professional R&D teams, they can always provide their customers with the right 100% in-house manufacturing solutions for developing their products.

In the past, RiLong relied on events and introductions from existing customers to new customers. Normally the company used emails to exchange info with their customers directly.

In April 2021, RiLong received a new business opportunity via the scoutbee platform: the expert for rubber molding was identified as a potential supplier for a scoutbee client - a leading manufacturer of connectivity solutions in high-frequency, high-voltage and fiber optic technologies, based in Germany. They were searching for high quality liquid rubber mold products. RiLong was invited to onboard as a supplier by scoutbee.

RiLong's employees appreciated the systematic process and how easy the scoutbee platform is to operate: "The accumulation and display of the information is nicely systematic for us suppliers. The communication between scoutbee and ourselves is smooth and effective," says Annie Chang, International Market Manager for RiLong.

After this first positive experience with scoutbee, RiLong is pleased to have scoutbee as an additional way to secure global contracts.

About RiLong Precision Mold Co, Ltd

RiLong has specialized in the design and manufacture of plastic and rubber molds and products, hard plastic and soft plastic molds and parts, soft plastic and metal parts, double injection molding, LSR/LSR molds, and membrane keypads.

About scoutbee

scoutbee is an innovative supplier-buyer collaboration platform, facilitating billions of dollars in trading volume every year. With a free supplier profile, we enable you to gain visibility in multiple industries, get access to high-value sourcing cases, and build long-term business relationships with global Fortune 500 companies.

Vendor overview

Supplier: RiLong Precision Mold Co, Ltd

Headquarters: Shenzhen

Industry: Precision Molding

Products and services: Plastic and rubber molds and products, hard plastic and soft plastic molds and parts, soft plastic and metal parts, double injection molding, LSR/LSR molds, and membrane keypads. Finishing and final assembly: screen and pad printing, spraying, laser etching, hot melting, injection, packaging and assembly

Employees: 300

Website: <http://www.rilong-mold.com>